

## **Business Development Unit**

There is an urgent need to work towards doubling the freight volume being carried by Railways by 2024. This would be possible only if Railway's share is strengthened in the traditional commodities being carried and a strong foray is made into miscellaneous non-bulk goods. For this purpose, as desired by WR Zonal HQ, a multi-disciplinary Business Development Unit (BDU) comprising of Operating, Commercial, Finance, Engineering & Mechanical departments officers is set up as under:

- Sr. DCM.....Member Smt. Heena V. Kewalramani (9752492950)
- Sr. DFM.....Member Shri Ankit Somani (9752492100)
- Sr. DME(C&W)....Member Shri Pramod Kumar Meena (9752492400)
- Sr. DEN(Co).....Member Shri Piyush Pandey (9752492200)
- Sr. DOM.....Would be Convener Sh. Praveen Kumar Tiwari (9752492900)

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